



Grow Your Business with iFiniti

*The Future of Fresh Produce
Management Software*

Modules

Purchase Order Processing • Sales Order Processing • Stock Control • Traceability • Invoicing
Quality Control • Transport Costs Management • Marketing • Technical
Intrastat Returns • Management Reports • Integrates with Sage 50 Professional

Primary Wholesalers, Secondary Wholesalers,
Importers and Market Wholesalers.



Advanced Fresh Produce Marketing Industry Software

Unrivalled performance and reliability.

The iFiniti development team have been designing software for the this industry for over 25 years. Today's iFiniti has been built in the 21st Century and designed using the very latest technology with Microsoft Visual Studio and SQL Server technology. The iFiniti team also offer you full ongoing support.



Key Features - All Versions

Purpose Built

iFiniti is the future of fresh produce management software designed to help fresh produce companies operate efficiently and profitably. iFiniti has development team that have been building software for this industry for over 25 years. iFiniti is robust and reliable. Not surprising really because we use the same database engine that is used on some of the largest software projects in the world.

BRC Accreditation

iFiniti customers have found obtaining and retaining BRC accreditation simple and straight forward. A strong feature of iFiniti is batch traceability. All purchases are fully accounted for and can be traced from the sale or purchase.

Management Profitability Reports

iFiniti contains numerous management reports. Profitability can be monitored by Customer, Supplier, Product, Vehicle and Customer Category.

Multi Currency

All versions provide support for purchases in GBP, Euros and Dollars as standard but other currencies can be added as required.

Touch Screen Computer and Scales Package

For use in the warehouse, sales or market areas.

Features in All Versions

- ✓ Supports purchases in Sterling, Euros and Dollars
- ✓ Further currencies can be added as required
- ✓ Sage Line 50 and Exchequer Integration
- ✓ Full Stock Control
- ✓ Excellent Marketing Tools
- ✓ Comprehensive Management Reports
- ✓ Multi User and Multi Tasking
- ✓ Customer Contact Management
- ✓ Comprehensive Returned Goods Procedure
- ✓ Highly Flexible Pricing Structure
- ✓ Account Handler Management
- ✓ Global Product Order Switcher
- ✓ Email Customer Specific Price Lists
- ✓ User specific Roles
- ✓ Internal Network SMS Messaging
- ✓ Stock shortage report

The following features are Version specific

- ✓ Customer and Supplier Rebate Handling
- ✓ Returns Authorisation Procedure
- ✓ Supplier Accreditation
- ✓ Re-order level ability
- ✓ Auto purchase creation (items to reorder screen)
- ✓ Customer order status screen
- ✓ Reconciling Cash Sales

FOR IMPORTERS

The Design Emphasis

The Importer version has been designed for companies who predominately buy their produce from abroad and who usually sell by the pallet or half pallet.

Supplier Return Procedure

iFiniti handles both commission and non commission sales or a mixture of both.

Pricing

Automatic customer specific pricing.

Sales Order Processing

Sale Order Entry has been designed to allow orders to be entered during the sales call. Customers are validated for credit worthiness and past orders are available via a popup.

Instant Global Stock Position

As each item of the order is entered it is immediately displayed on the screens of all other sales personnel. This is vital to prevent other members of the team trying to sell items that have already been sold. They are also able to see the prices being achieved that day.

Intrastat Handling

iFiniti handles Intrastat reporting including uploading to the HMRC web site.

Transport and Storage

Stock from the same consignment can be held in multiple cold stores. Sales Orders can be delivered by multiple in house and third party transport companies.

Multi Currency

Customs, Freight Forwarding and other procurement costs can be captured in the relevant currency.

PRIMARY WHOLESALERS

The Design Emphasis

The Primary Wholesaler version has been designed for companies who predominately buy their produce here in the UK and who tend to sell by the case. You can buy first, or sell first or a mixture of the two.

Intrastat Handling

iFiniti handles Intrastat reporting including uploading to the HMRC web site.

Sales Order Processing

Sale Order Entry has been designed to allow orders to be entered during the sales call. Customers are validated for credit worthiness and past orders are available via a popup.

Global Stock Position

Sale and Purchase orders update stock accordingly and can send stock negative. There are numerous helpful stock reports that help the company to run efficiently. One example being the stock shortages report.

Transport and Storage

Sales orders can be delivered by several in house or third party transport companies. Distribution can be exported in electronic form and imported into the IT systems of other transport companies.

Supplier Return Procedure

iFiniti handles both commission and non commission sales or a mixture of both.

Pricing

Automatic customer specific pricing.

SECONDARY WHOLESALERS

The Design Emphasis

The Secondary Wholesaler version has been designed for companies who predominately split cases and sell items each, by weight or both.

Multiple Price Lists

iFiniti supports multiple price lists calculated automatically whenever the base cost price is altered. Clients can be on a different profit percentage for each product.

Special Fixed Prices

iFiniti supports special contract pricing for schools and other contracts.

Picking List

Pick from purpose designed pick lists.

Head Office Functionality

For contract pricing where the invoice needs to go to the head office not the branch. The branch will receive the delivery note. This suits the way schools work for example:- the local authority will receive the invoice.

Real Time Stock Control

Full real time stock control irrespective of whether items are sold by the case, the kilo or each.

Last Minute Pricing

iFiniti can optionally delay pricing the order until the moment the Delivery Note is printed. Altering the price in one place alters all of the orders for that day.

Standing Orders

Extremely flexible repeating sales order management system. Can be set up to repeat daily, weekly, fortnightly or any other combination.

Scales Interface

Touch Screen and Scales package for easily entering weights in the picking area.

MARKET WHOLESALERS

Sale Order Entry

Sales can be entered using a tablet as well as using a PC.

Scales Touch Screen Computer Package

Touch Screen and Scales Package for entering weights in the sales/market area.

Cash Reconciliation

To balance the Cash Sales.

Supplier Returns Procedure

A specific task for generating a weekly return to suppliers when items have been bought on open or suggested price.

Porteridge

Support for the various different porteridge schemes operating in different markets around the country.

Automated Open Price Return Price Calculation

When consignments are bought on open price this calculates the return price.

iFiniti is used in the Sales Area on Hand Held Devices

For Inputting Sales and Credits, to Adjust Purchases and to Print Invoices etc.



Improved efficiency and profitability



Microsoft Partner
Silver Small and Midmarket Cloud Solutions

sage Development Partner

Microsoft Developer Network

IASME Consortium
GOLD Certified Company



FREE DEMONSTRATION

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